Dynamics 365 for Customer Service CASE STUDY

ZAPOBJECTS

DYNAMICS 365 PARTNER: Zap Objects WEB SITE: <u>www.zapobjects.com</u> LOCATION: Mumbai, India

DYNAMICS 365 PARTNER PROFILE:

Zap Objects is a Microsoft Partner - ISV with focus on building third party apps for Dynamics 365 Customer Engagement platform. They have a huge portfolio of Dynamics 365 apps with experience in supporting Dynamics 365 customers globally. Zap Helpdesk – Email to Case App is their flagship app helping streamline the customer support process of Dynamics 365 users.



Zap Helpdesk - Email to Case solution boosts support agent productivity and helps provide better customer service!

"This solution addresses a number of different requirements we had identified that we thought were going to need significant work. An absolute must have for any support team that uses Dynamics 365 for Customer Service!" – Rosalyn Arntzen, President & CEO, Amaxra Inc (Dynamics 365 Partner - Redmond, WA)

• SITUATION

With Amaxra's fast growth in multiple service offerings, the demands placed on their IT support desk had grown exponentially. Amaxra started using Dynamics 365 for Customer Service as a helpdesk system for offering support for their customers. The in-built email-to-case was also enabled for automatic conversion of emails received on support mailbox to Dynamics 365 Cases. A few challenges / gaps were quickly identified in the out-of-box support process when using Dynamics 365 which would likely incur significant custom development efforts to build and then to maintain (so as to be compatible with future Microsoft releases).

SOLUTION

Amaxra implemented Zap Objects: Helpdesk – Email to Case solution as it seemed to not-only enhance the out-of-box email-to-case process but also extend the customer service module with many additional functionalities. Some of the features that stood-out: copying of email body to case description, spam filter, forward to create a new Case, quick email reply using canned responses to just name a few. The "Quick Email Reply" feature has helped significantly reduce response times resulting in a better customer experience!

BENEFITS

Zap's Helpdesk Application has enabled Amaxra's support team to better manage cases with increased efficiency and also a better experience for customers overall.

Email sales@zapobjects.com for any questions.



